FHA Lender Approval Requirements

Paragraph references are in the Title II Mortgagee Approval Handbook 4060.1, Rev-2 at

http://www.hud.gov/offices/adm/hudclips/handbooks/hsgh/4060.1/index.cfm.

If only applying for Title I approval, see Title I Lender Approval Handbook 4700.2 at

http://www.hud.gov/offices/adm/hudclips/handbooks/hsgh/4700.2/index.cfm and Title I Letters TI-469, TI-478 and TI-03-01 at

http://www.hud.gov/offices/adm/hudclips/letters/title1/.

Required Documents for Each FHA Approval Type

Nonsupervised Loan Correspondent

Mortgage Brokers, Correspondent Lenders & Mortgage Lenders
Paragraph 1-2(C)

- Application Form 11701
- \$1,000 Application Fee Paragraph 2-7.
- State License or Registration Paragraphs 2-3 and 3-2(A)7
- State DBA Approval, if applicable Paragraphs 2-4 and 3-2(A)8
- Business Credit Report on Applicant Paragraph 3-2(A)4
- Audited Financial Statements Paragraphs 2-5, 2-6 and 3-2(A)6
- LLC Documents, if applicable Paragraphs 2-2(C) and 3-3(B)
- Partnership Agreement, if applicable Paragraphs 2-2(B) and 3-3(A)
- Evidence of office facilities Paragraphs 2-11(A) and 3-2(A)9
- Sanctions Letter Paragraphs 2-10 & 3-2(A)14
- Quality Control Plan Paragraphs 7-1 through 7-12, as appropriate
- Resume(s) Paragraph 3-2(A)5
- Credit Reports on Principals Paragraph 3-2(A)4
- Combination Sponsor/Funding Letter Paragraphs 3-2(A)1, 3-2(A)13

Nonsupervised Mortgagee

Correspondent Lenders & Mortgage Lenders Paragraph 1-2(B)

- Application Form 11701
- \$1,000 Application Fee Paragraph 2-7
- State License or Registration Paragraphs 2-3 and 3-2(A)7
- State DBA Approval, if applicable Paragraphs 2-4 and 3-2(A)8
- Business Credit Report on Applicant Paragraph 3-2(A)4
- Audited Financial Statements Paragraphs 2-5, 2-6 and 3-2(A)6
- LLC Documents, if applicable Paragraphs 2-2(C) and 3-3(B)
- Partnership Agreement, if applicable Paragraphs 2-2(B) and 3-3(A)
- Evidence of office facilities Paragraphs 2-11(A) and 3-2(A)9
- Funding Program Paragraph 3-2(A)13a & 3-2(A)13b
- Sanctions Letter Paragraphs 2-10 & 3-2(A)14
- Quality Control Plan Paragraphs 7-1 through 7-12, as appropriate
- Fidelity Bond \$300,000 minimum Paragraph 3-2(A)10
- Errors & Omissions Insurance \$300,000 minimum Paragraph 3-2(A)11
- Resume(s) Paragraph 3-2(A)5
- Credit Reports on Principals Paragraph 3-2(A)4

Supervised Loan Correspondent

Banks and Credit Unions Paragraph 1-2(D)

- Application Form 11701
- \$1,000 Application Fee Paragraph 2-7.
- State DBA Approval, if applicable Paragraphs 2-4 and 3-2(A)8
- Quality Control Plan Paragraphs 7-1 through 7-12, as appropriate
- Combination Sponsor/Funding Letter Paragraphs 3-2(A)1, 3-2(A)13

Supervised Mortgagee

Banks and Credit Unions Paragraph 1-2(A)

- Application Form 11701
- \$1,000 Application Fee Paragraph 2-7.
- State DBA Approval, if applicable Paragraphs 2-4 and 3-2(A)8
- Quality Control Plan Paragraphs 7-1 through 7-12, as appropriate
- Fidelity Bond \$300,000 minimum Paragraph 3-2(A)10
- Errors & Omissions Insurance \$300,000 minimum Paragraph 3-2(A)11

Government Mortgagee

Paragraph 1-2(F)

- Application Form 11701
- State DBA Approval, if applicable Paragraphs 2-4 and 3-2(A)8
- Quality Control Plan Paragraphs 7-1 through 7-12, as appropriate
- Fidelity Bond \$300,000 minimum Paragraph 3-2(A)10
- Errors & Omissions Insurance \$300,000 minimum Paragraph 3-2(A)11
- Resume(s) Paragraph 3-2(A)5

Investing Lender

Paragraph 1-2(E)

- Application Form 11701
- \$1,000 Application Fee Paragraph 2-7.
- State License or Registration Paragraphs 2-3 and 3-2(A)7
- State DBA Approval, if applicable Paragraphs 2-4 and 3-2(A)8
- Business Credit Report on Applicant Paragraph 3-2(A)4
- LLC Documents, if applicable Paragraphs 2-2(C) and 3-3(B)
- Partnership Agreement, if applicable Paragraphs 2-2(B) and 3-3(A)
- Funding Program Paragraph 3-2(A)13a & 3-2(A)13b
- Sanctions Letter Paragraphs 2-10 & 3-2(A)14
- Fidelity Bond \$300,000 minimum Paragraph 3-2(A)10
- Errors & Omissions Insurance \$300,000 minimum Paragraph 3-2(A)11
- Resume(s) Paragraph 3-2(A)5
- Credit Reports on Principals Paragraph 3-2(A)4

General FHA Lender Approval Requirements

Acceptable Business Forms* paragraph 2-2

- Corporations
- Partnerships
- Limited liability companies
- · Chartered financial institutions
- Government agencies

*Sole proprietorships are not permitted

Owners and Officers paragraphs 2-9 and 2-10

- Cannot be debarred, suspended or otherwise ineligible
- The officer who will be in charge of the FHA operation must have at least 3 years of experience in the proposed FHA mortgage operations and cannot have outside or self-employment in the mortgage or real estate industry or related field.

Staffing paragraphs 2-9 and 2-12

- At least two or more full time employees
- A shared receptionist is permitted but cannot be used to meet this requirement
- All employees (except a shared receptionist) must have their income earned on a lender's FHA business W-2'd and cannot have outside or self employment in the mortgage or real estate industry or related field.

Office Facilities paragraph 2-11

- Must be separate and apart from any other entity in commercially zoned space
- Can share reception areas with other companies.
- Must be clearly identified to the public with a permanent business sign

Applying for Approval

Addresses for Submission of FHA Lender Approval Application Package

U.S. Mail

FHA Lender Approval & Recertification Division 451 7th Street, SW, Room B133 / P3214 Washington, D.C. 20410-8888

Overnight delivery

FHA Lender Approval & Recertification Division 490 L'Enfant Plaza East, SW, Suite 3214 Washington, D.C. 20024-2118 Addresses for \$1,000 Application Fee and Fee Cover Sheet

Do not send your application package to these addresses

Title II Fee:

HUD P.O. Box 198619 Atlanta, GA 30384 Title II Fee Cover Sheet:

http://www.hud.gov/offices/adm/hudclips/forms/files/11701b.doc

Title I Fee:

HUD

P. O. Box 198608 Atlanta, GA 30384 Title I Fee Cover Sheet:

http://www.hud.gov/offices/adm/hudclips/forms/files/11701a.doc

If applying for both, sent the fee to the Title II lockbox

If you have any questions, please contact the FHA Resource Center. Its home web page is http://www.hud.gov/offices/hsg/sfh/fharesourcectr.cfm. You can email the FHA Resource Center at info@fhaoutreach.com or call them Monday-Friday, 8 am to 8 pm ET at (800) CALL FHA or (800) 225-5342.

Please visit FHA's comprehensive lender page at http://www.hud.gov/lenders for more links.

Thank you for your interest in FHA!